



Metron | Engineering for Life

www.metronsa.eu

ALUMiL Group



Metron
Engineering for Life



introduction - history

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The idea of creating an automation company was born in 1988 by a group of engineers that was working for the construction company "Horizon". At that time, Horizon was responsible for the construction of a car control center which had automatic doors for buildings as part of the project specifications. The increased cost stimulated this group of engineers to manufacture on their own automatic doors for buildings from scratch based on their self-confidence and mentality "Yes, we can".

The project was successfully completed, however, the market conditions transformed the initial idea towards the creation of automatic doors for lifts. Hence, in 1995 Metron was established from Mr. Ioannis Sandros in a small town named Nigrita where they were built production facilities less than 500 m².

In 2000, Mr. George Milonas (president of Alumil Group) decided to invest in Metron's know-how and human capital, therefore, Metron was integrated to Alumil Group with the relative share restructuring. After the initial investment Metron moved to the Industrial Area of Serres, where it was equipped with the latest machinery tools.

Product-wise Metron started the production of folding doors, Bus type, a product that gained rapidly big market share in Greece and in Europe, while at the same time gradually Metron expanded its product range with Automatic Doors, Cabins and Semi-Automatic Doors. In 2008, after the successful completion of continuous investments Metron began designing and manufacturing of Complete Lift Solutions. In 2009, Metron manufactured the first hydraulic system and very quickly traction solutions with or without machine room were also introduced to the arsenal.

The company due to the Greek crisis expanded dynamically the exports in most European countries, in Africa, Latin America, Arabian Gulf etc. and as a result is now exporting 85% of its total annual sales.

New products and services are being developed and updated continuously every day, always with the same identity elements:

- Applied Advanced Technology
- Reliability as people, as company, as product
- Unique Design
- Competitiveness

corporate values

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In Metron together with our partners we build our brand identity on 3 axes:

1. People

The foundation based on which Metron is built is its human capital, Metron people. Either people on the production lines or people at the front line. All are considered as Metron's biggest competitive advantage and continuous source of inspiration now and always. Respect, ethos, team spirit and the ability of alignment are timeless values and they secure excellent level of customer service and support.

2. Integrity

Metron aims at long-term trustworthy partnerships through the establishment of

win-win decisions for our partners, the final users of our products, our employees and Metron itself.

3. Creativity

Customer satisfaction, for us, is the result of constant improvement and innovation. We are who we are, not because of being the best, but for being the ones who hear their customers, value their opinions, the ones who want to improve themselves, to make one step forward. We are competitive because we care for our own future and the future of our partners.



facilities

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Metron's headquarters in the Industrial Area of Serres in Greece are located in a privately owned area of 36.000 m², including 15.000 m² of production facilities and additional 1.000 m² of administration offices and research, training and development buildings. For the manufacturing of its products, characterized by increased technical and aesthetic requirements, the company invests constantly not only in modern mechanical equipment but also in highly educated and trained workforce.

Aiming to improve the overall experience that our solutions offer, new products and services are being developed and updated every day, always with the same **Metron** characteristics:

- "Useful advanced technology" as a client-oriented perception of advanced technology use.
- Reliability, both as a product characteristic and as a corporate practice.
- Distinctive design
- Competitiveness, perceived as the best value-for-money relationship.



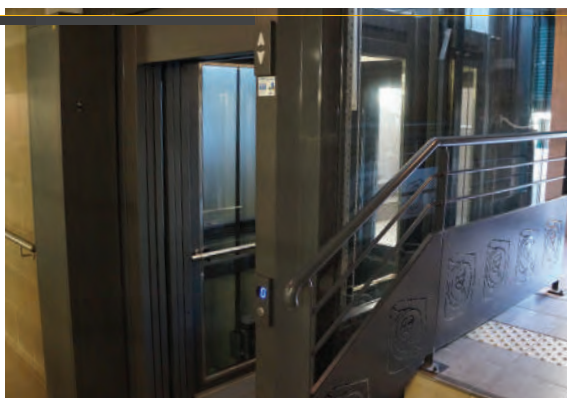
Metron | References



La Garde



Panoramic Powder Coated Machine Roomless (MRL) Lift



France



La Major - Jardin Vaudoayer



Panoramic Powder Coated Machine Roomless (MRL) Lift



France



City Hall in Szczecinek



External Panoramic Machine Roomless (MRL) Lift



Poland



Residential Buildings (Villas)



Residential Hydraulic Lift



Dubai



Toplicki Vinogradi



Hydraulic Cargo Lift



Serbia



Andrićgrad



Hydraulic Stainless Steel Panoramic Lift



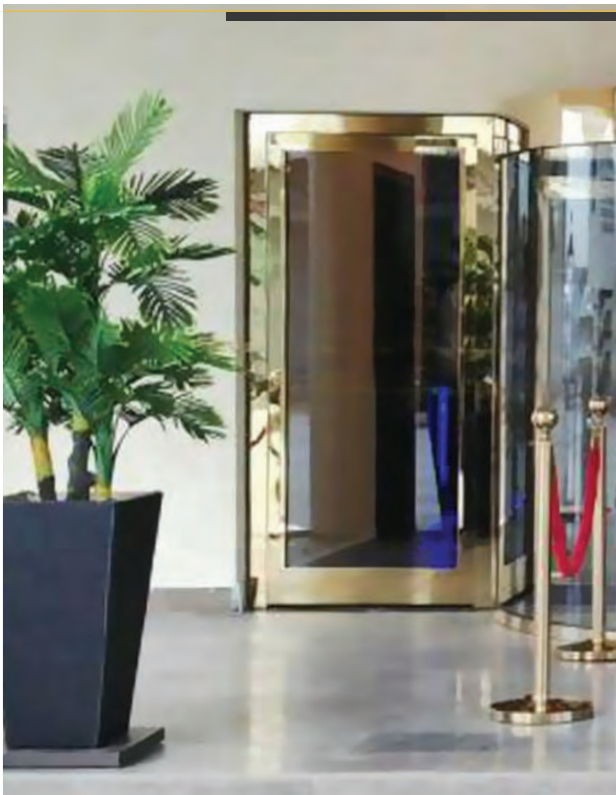
Bosnia



Hotel Aridolf



Machine Roomless (MRL) Lift



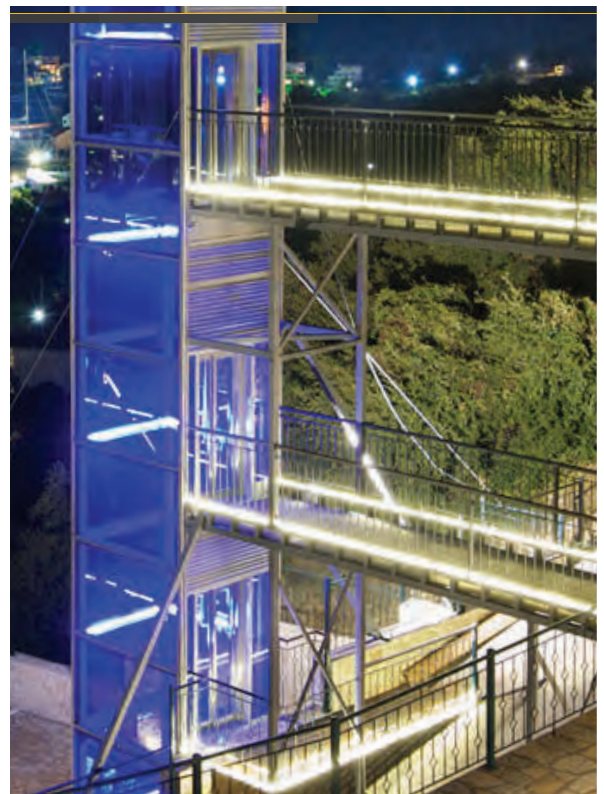
Nigeria



Bay Palace Kefalonia



External Hydraulic Stainless Steel Lift



Holiday Village Rhodes



Panoramic Stainless Steel Machine Roomless (MRL) Lift



Greece

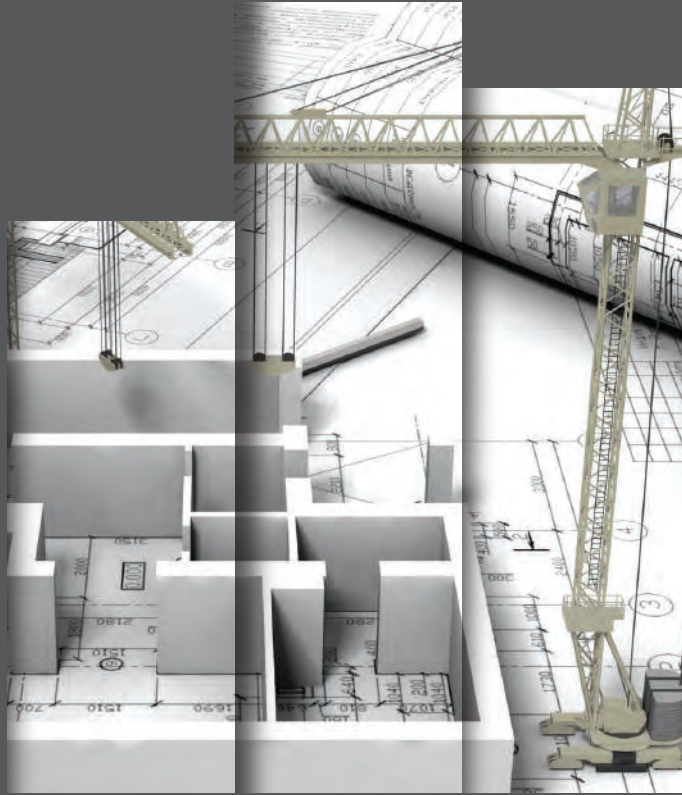


Hotel Zakinthos



Hydraulic Panoramic





Ongoing Projects

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Tyumen



81 Machine Roomless (MRL) Lifts



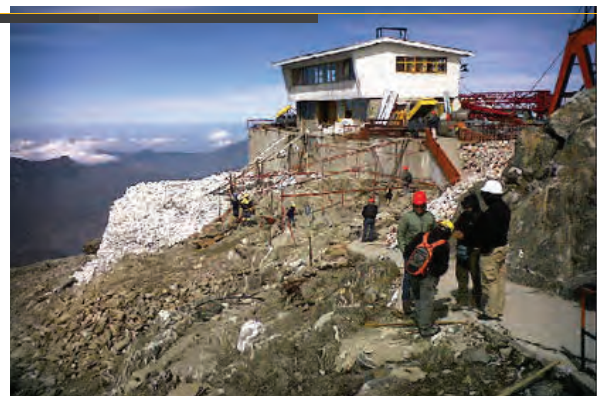
Russia



Teleferico Merida



6 Hydraulic Lifts, the last on at 5.000 m



Venezuela



42 countries
worldwide



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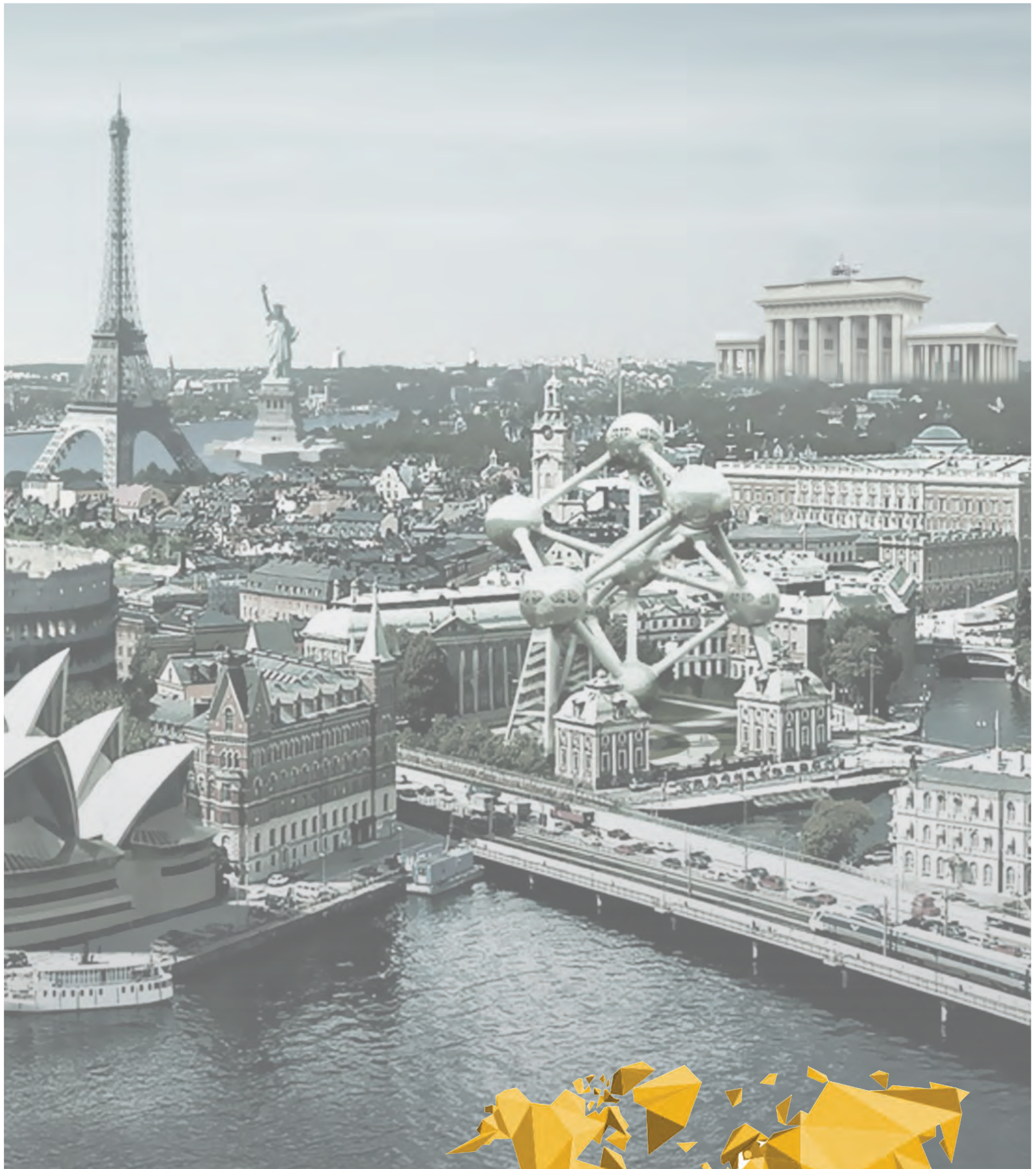
ALUMIL Group

Since the beginning Metron paid particular attention to the exports, initially in Balkan and European countries and steadily in Russia, the Arabian Gulf, Africa and Latin America.

What differentiated Metron among the competition and still is the main lever for

further development, is the reliability in every aspect. In terms of company, in terms of people and product.

Today, Metron due to the dedication and perpetual effort of its employees around the world is present in 42 countries, in 4 different continents.







However, we do not mention just a number, what really matters the most is the trust and relation built with our partners in these countries. These honest and long-term collaborations secure both Metron's competitiveness and our partners' globally.

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